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| **Roy Gaterell**  Resourcing Manager  (+44) (0)7795 804219  [roygaterell@btinternet.com](mailto:roygaterell@btinternet.com)  Address: 28 Western Avenue, Birstall, West Yorkshire, WF17 0PF |

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| **Summary** | With over 20 years in the Audio-Visual industry, I have developed extensive expertise within the following roles:   * Technician * Hire Desk Manager * Operations Assistant * Project Manager * Hire Manager * Technical Manager * Senior Hire Desk Coordinator * And most recently, Resourcing Manager   I am enthusiastic about client servicing and enjoy collaborating with multiple clients and interacting with them. I like working with different businesses to provide value-based solutions. I am also confident of bringing more clients to the company with my experience in the account management domain. |
| **Skills** | * Service-oriented and ready to go the extra mile for the client. * Strategic and understands the bigger picture. * Skilled at adapting to project constraints and resolving problems on my own. * Ability to complete projects on time with minimal supervision. * Able to follow instructions and achieve results quickly. * Great communicator and adept at both giving and receiving feedback. * Strong ability to remain calm under pressure.. * Excellent troubleshooting skills. |
| **Experiences professional** | Resourcing Manager, Cloudbass Multimedia Limited, Unit 1 Bradley Park, High Holborn Road, Ripley, Derbyshire, DE5 3NW  September 2023 – ongoing   * Working across Cameras, Vision and Audio to reduce the need for hire and manage hire assets by:   + detailed forward planning and allocation of resource for ongoing projects, with the aim of reducing the need for external hire; * continuous assessment of the company’s demand for resource and ensuring its capacity to meet demand with own equipment; * cross-functional collaboration and working collaboratively to share information;   + managing supplier costs for ‘bought in’ equipment; and   + accurately recording and documenting resource planning and allocation.   Senior Hire Desk Coordinator, Presteigne Broadcast Hire, Unit D7, Taylor Business Park, Risley, Warrington, WA36 6BL  October 2022 – August 2023 (Warrington Branch ceased to operate)   * Organisation of detailed equipment hire. * Logistical arrangements for the delivery and collection of hire equipment. * Production of hire quotes and associated invoices. * Full client account management. * Sales forecasting to enable better financial planning, budget allocation, and strategic decision-making. * Collaborate with operations and support teams to provide direction/support, streamline processes, improve efficiencies, and enhance the overall user experience.   Senior Account Manager, ES Broadcast, Caxton Court, Watford, WD18 8RH  June 2021 – Sept 2022   * All duties as previously described above.   Hire Manager, Presteigne Broadcast Hire, Unit D7, Taylor Business Park, Risley, Warrington, WA36 6BL  November 2015 – April 2021   * Running the day-to-day business operations of the northern branch. * Planning and managing the partnerships between the company and its customers. * Supervision of hire desk colleagues. * Plus, duties as previously described above.   Technical Manager, FreshApproach Limited (TA Fresh Group), 1 Oakwater Avenue, Cheadle Cheshire, SK8 3SR  2010– 2015   * Full technical on-site support * Set-up of sound engineering systems. * Set build and installation on site. * Installation of equipment set sound and operation. * Conference support technician   Director/Project Manager/Technical Manager, RG Event Services Limited  2007 – 2010   * Freelance Technician * Technical support |