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| **Roy Gaterell**Resourcing Manager(+44) (0)7795 804219roygaterell@btinternet.comAddress: 28 Western Avenue, Birstall, West Yorkshire, WF17 0PF |

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| **Summary** | With over 20 years in the Audio-Visual industry, I have developed extensive expertise within the following roles: * Technician
* Hire Desk Manager
* Operations Assistant
* Project Manager
* Hire Manager
* Technical Manager
* Senior Hire Desk Coordinator
* And most recently, Resourcing Manager

I am enthusiastic about client servicing and enjoy collaborating with multiple clients and interacting with them. I like working with different businesses to provide value-based solutions. I am also confident of bringing more clients to the company with my experience in the account management domain. |
| **Skills** | * Service-oriented and ready to go the extra mile for the client.
* Strategic and understands the bigger picture.
* Skilled at adapting to project constraints and resolving problems on my own.
* Ability to complete projects on time with minimal supervision.
* Able to follow instructions and achieve results quickly.
* Great communicator and adept at both giving and receiving feedback.
* Strong ability to remain calm under pressure..
* Excellent troubleshooting skills.
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| **Experiences professional** | Resourcing Manager, Cloudbass Multimedia Limited, Unit 1 Bradley Park, High Holborn Road, Ripley, Derbyshire, DE5 3NWSeptember 2023 – ongoing* Working across Cameras, Vision and Audio to reduce the need for hire and manage hire assets by:
	+ detailed forward planning and allocation of resource for ongoing projects, with the aim of reducing the need for external hire;
* continuous assessment of the company’s demand for resource and ensuring its capacity to meet demand with own equipment;
* cross-functional collaboration and working collaboratively to share information;
	+ managing supplier costs for ‘bought in’ equipment; and
	+ accurately recording and documenting resource planning and allocation.

Senior Hire Desk Coordinator, Presteigne Broadcast Hire, Unit D7, Taylor Business Park, Risley, Warrington, WA36 6BLOctober 2022 – August 2023 (Warrington Branch ceased to operate)* Organisation of detailed equipment hire.
* Logistical arrangements for the delivery and collection of hire equipment.
* Production of hire quotes and associated invoices.
* Full client account management.
* Sales forecasting to enable better financial planning, budget allocation, and strategic decision-making.
* Collaborate with operations and support teams to provide direction/support, streamline processes, improve efficiencies, and enhance the overall user experience.

Senior Account Manager, ES Broadcast, Caxton Court, Watford, WD18 8RHJune 2021 – Sept 2022* All duties as previously described above.

Hire Manager, Presteigne Broadcast Hire, Unit D7, Taylor Business Park, Risley, Warrington, WA36 6BLNovember 2015 – April 2021* Running the day-to-day business operations of the northern branch.
* Planning and managing the partnerships between the company and its customers.
* Supervision of hire desk colleagues.
* Plus, duties as previously described above.

Technical Manager, FreshApproach Limited (TA Fresh Group), 1 Oakwater Avenue, Cheadle Cheshire, SK8 3SR2010– 2015* Full technical on-site support
* Set-up of sound engineering systems.
* Set build and installation on site.
* Installation of equipment set sound and operation.
* Conference support technician

Director/Project Manager/Technical Manager, RG Event Services Limited2007 – 2010* Freelance Technician
* Technical support
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