





RACHEL WOOD

TRAINEE EVENTS RIGGER

Contact

 Bradford, United Kingdom

 07827491168

 hello@reallygreatsite.com

Skills

Project Management



Problem Solving



Creativity



Leadership



About Me

I'm a dedicated sales professional transitioning into the dynamic world of live events and stage rigging. With a proven track record in sales, I bring strong communication skills, a customer-centric approach and a passion for delivering exceptional experiences. As I embark on this new journey as a freelance professional, I am eager to leverage my sales expertise to contribute to the success of unforgettable live events and ensure seamless stage rigging execution.

Education

10 GCSEs (A-C)

2001

Beckfoot Grammar School

BSL Level 1 & 2

2011

Bradford College

Work Experience

Digilegal Ltd

2022 - 2023

Business Development Manager

- Manage the sales and marketing for two different product lines to the legal sector.
- Attend regular networking events and expos.

Tiro Ltd

2020 - 2022

Business Development Manager

- Build strong relationships with employers in order to support them in hiring apprentices.
- Key player in focus groups in order to improve and develop services and processes.

Mahr Surgical/The Vet Store

2017 - 2020

Business Development Manager

- Heavily fieldbased work supplying hospital with surgical equipment and Veterinary Surgeries with medical consumables.
- Grew an account base from scratch up to £40k sales with £18k profit per month.