

Gianpiero Placidi

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Education

Imperial College London (2016-20)

MSci Chemistry: First Class Honours.

Imperial College Business School (2017/18)

Corporate Finance: 2:1.

Work Experience

Manager, Dionne (Florence + The Machine Band Member) | June 2023 – Present

- Sole manager for Dionne, overseeing all aspects of her solo career, enabling strategic growth and creative exploration.
- Cultivating and maintaining strong relationships with producers, engineers, label executives, press, agents, promoters, and venues.
- Successfully organizing live events, managing all logistical aspects including transport, stage preparation, rehearsals, and audience management.
- Producing engaging social media content and promotional materials, achieving 10k streams in the first week of EP release.
- Managing distribution and royalties, ensuring accurate record-keeping with PRS, PPL, and Kantar.

Assistant Tour Manager, Laura Mvula + Choir for Coldplay Glastonbury | June 2024

- Ensuring seamless logistical operations for a 20-member choir performing two songs with Coldplay during their headline set at Glastonbury Festival.
- Coordinating all transportation, ensuring timely and efficient travel to rehearsal and show venues.
- Managing hotel arrangements, ensuring comfort and readiness of performers.
- Providing backstage support, addressing any issues promptly to ensure performances run as planned.
- Close collaboration with festival organizers, sound engineers, and other key personnel to ensure smooth operations.
- Utilising strong organizational and multitasking abilities in a fast-paced and ever-changing environment.

Director, Net Zero Consultants Limited | July 2020 – Present

- Founding of start-up consultancy following identification of potential business opportunity within the Net Zero space targeting SMEs.
- Building a company from scratch with limited resources and funds all the way to securing first customers.
- Expertise in measuring, reducing, and offsetting emissions with careful attention to constantly evolving regulatory environment.

Crude Trading Analyst, BP Trading and Shipping | August 2020-21

- On-bench analyst providing critical daily support to crude traders via exposure management, tailored analytics and working capital generation.
- Accountability for entire physical exposure ensuring timely preparation of hedge orders twice daily dealing with ICE Brent, Dated Brent and FFAs.
- Management of trigger orders to ensure accurate and swift execution of futures in response to market conditions under strict time pressure.
- Exceptionally high attention to detail with all processes carrying significant financial impact.
- Tracking of competitor shipping activities informing data-driven balance calls allowing traders to make more informed decisions.
- Coordinating the delivery of \$1bn in working capital to the group in 2020 via identification of financing opportunities and collaboration with operational, credit, tax, contracts, and structured trade finance teams.
- Communication with long-standing counterparties in calculating complex term deal pricing and upholding relations.

Leadership & Extracurricular Experience

President, Imperial College Lawn Tennis Club | 2019/20

- Running an effective electoral campaign receiving more votes than the previous year's candidates combined.
- Winner of Outstanding Contribution to a Sports Club 2020, recognising an individual who has gone above and beyond for their sport at Imperial, chosen by the students.
- Lead for all club activities, delegating of tasks to a committee of 14 to ensure smooth operation of competitive, recreational, and social branches of largest sports club at Imperial College.
- Effective management and accountability for £25,000 budget.

Project Worker, Education Partnerships Africa | July 2018

- Working in a small team within the overarching project, development of a tailored investment program for a rural secondary school in Kenya with the aims of improving education and healthcare.
- Scrutiny of projects against sustainability criteria to ensure longevity of benefits.
- Collaboration with school management throughout project implementation to ensure viability of each stage.
- Increased resilience and interpersonal skills to ensure effective teamwork in a basic and challenging environment.

Additional Skills

- Fast learner – ability to manage BP Trading's Crude exposure after just 4 weeks of training.
- Strong self-starter – setting up a new business as well as confidence to branch out and pursue opportunities best suited to my skills and character.
- Adaptability – increased through a year at college in the US on academic and tennis scholarship and project work in Kenya.
- International tennis competitor.
- Proficient Italian speaker.
- Strong Microsoft Office skills.